# Seagrove Area Potters Association 2021 Annual Report

#### Mission Statement

The Association shall be a non-profit (501 (c) 6) whose purpose is to promote, publicize and market the Seagrove Area Pottery Community and its tradition; to develop partnerships within the community with civic, cultural and governmental organizations; to develop and implement programs and activities for the membership and to develop educational events and activities that assist in promoting the Seagrove Area Pottery Community.

On behalf of SAPA membership and Board of Directors, I would like to thank everyone who participated in our events. A special thanks to all the volunteers that worked hard throughout the year to help make our events a success. The special events that we promote help shine a spotlight on the Seagrove community. SAPA continues to promote Seagrove as a place to experience the art of pottery while meeting the artists who make it. We look forward to continuing to promote the community of potters in Seagrove in 2022.

In 2022, we will hold special events to highlight and publicize the community. We will continue to partner with local tourism agencies. We will continue to print marketing, social media, email marketing, press releases and online advertising. We will reprint our map with new updates and edits. We will continue to refine and update our discoverseagrove.com website. We look forward to holding our Celebration of Seagrove Potters event in the new convention center space in the Luck's Cannery.

We are grateful for the continued support of our extended community.

Sincerely, Matthew Kelly - President Finance: Crystal King - Treasurer

## SAPA Expenses 2021

### <u>Map</u>

April Printed 10,000 - \$2500 Sept. Printed 10,000 - \$3044 Total \$5544

#### **Website**

Feb. 5900. 2020 - Website Build

June 1705

Dec 1143 Total \$8778

#### **FaceBook**

Spring 225

40

106

Fall 770

530 Total \$1671

### **General Marketing**

Discovery Map Ad \$620

Video Marketing \$250 Total-\$870

Spring Booklet- \$905

### **Celebration Marketing**

Booklet \$968

WFAE Radio 1020

WUNC Radio 1090

Winston WFDD Radio \$1000

Walter Mag Publications \$450

The Pilot & Publications \$770. Total \$5298

Misc. SAPA Administration expenses - \$5035

**Total Expenses for 2021 \$30,595** 

### **SAPA Incomes 2021**

Income delayed 2020 Fall Paypal- \$3,500

General Membership Dues: 53members @\$150 Total \$7950

Spring Dues: \$50 @ 36 Participants \$1800

### **Fall Celebration**

Potters Participation Fees: \$6250

Auction: \$4000

Fall Business Sponsors: \$5650

Total: \$15,400

**Total Income for 2021 \$29,064.52** 

### Begin Year 2021 with \$74,662 Ended Year 2021 with \$74,625 in Bank

### **Membership:**

2021 - 53 members

2022 - 51 members

By-Laws were amended in 2021 to clarify membership requirements, add additional rules for behavior, presentations, and question and answer periods for SAPA meetings. (refer to SAPA By-Laws Article IV sections 4-8)

Map: Jeff Brown - chair

20,000 maps printed in 2021 - \$5544

Web: Jeff Brown - chair, Ben Owen - co-chair

Stats

**2020 -** Users - 37,557 - Pageviews - 183,456

**<u>2021</u>** - Users - 65,122 - Pageviews - 307,651 - Sessions - 83,874

### Marketing: Ben Owen - chair

Refer to finance section

### **Celebration:**

2021 Celebration Survey Basics:

21 responses

Were your sales more than 2020? 90% yes / 5% no

Were your sales more than 2019? 57% yes / 33% no

Of those who responded in comments section:

There were twice (6-3) as many responses specific to going back to the show at the Cannery than responses to keep doing the studio tour only.

Refer to finance section for expenses and income

### 2022 Event Dates:

Spring Kiln Opening 2022 April 22-24

Stepping Into Crafts 2022 Each weekend in July

American Craft Week October 1-9, 2022

Celebration of Seagrove Potters Fall Festival and Studio Tour 2022 November 19-20

Holiday Open House 2022 December 3-4, December 10-11, December 17-18

#### 2021 SAPA Board of Directors

Matthew Kelly - President 4818 Seagrove Plank Rd Asheboro, NC 27205 919.244.7445 matthewkellypottery@gmail.com

Fred Johnston - Vice President 741 Fork Creek Mill Rd Seagrove, NC 27341 336.873.9380 Idigclay@embarqmail.com

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Jane Muse (resigned June 2021)